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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-11/2011-SM-CM/26

Date: 23.06.2011

To,

The Chief General Manager
All Telecom Circles/Districts
BSNL

SUB: - Discount/Commission for RCV/C-Top-up applicable to M/s NFL, M/s BPCL and Post office-reg.

The competent authority has approved the following commission/discount structure applicable to **M/s NFL, M/s BPCL and Post office** for the sale of RCV/Top-up.

1. Discount/commission on recharge/C-Top-up is revised to 5.5% in case of M/s NFL with bifurcation as mentioned below:
 - a. 0.75% for M/s NFL
 - b. 4.75% for distributor of M/s NFL
2. Discount/commission is revised to 5.5% i.e. equal to that for primary franchisee for RCV/C-Top-up in case of Post-offices.
3. Discount/commission is revised to 4.4% i.e. equal to that for DSAs, for selling RCV/C-Top-up in case of M/s BPCL.

The revised discount / commission to **M/s NFL, M/s BPCL and Post office** will be applicable w.e.f. 01.04.2011, which is the applicability of the TDS on recharge / C-TOPUP.

(Upendra Bakolia)
DGM (S&M-CM)

Copy to:

1. CMD & all Directors, BSNL Board, New Delhi.
2. Sr. GM(ITPC), Hyderabad